

To,  
The Manager  
**National Stock Exchange of India Ltd**  
Exchange Plaza, Plot No.C-1, G Block  
Bandra Kurla Complex, Bandra (East),  
Mumbai - 400 051

Date: 19<sup>th</sup> June 2023

**Security Code: ONEPOINT**

**Sub:** Business update and bagging of new orders/contract.

**Ref.:** Regulation 30 (Disclosure of event or information) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/Madam,

Pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith business update in respect of bagging of new orders/contract by the Company for your information and records.

Thanking you,  
Yours faithfully,  
For One Point One Solutions Limited



Pritesh Sonawane  
Company Secretary & Compliance Officer  
Place: Mumbai

Encl.: As above

**ONE POINT ONE SOLUTIONS LIMITED**

**Corporate Office:** C-42, TTC Industrial Area, MIDC, Village Pawane, Navi Mumbai, Maharashtra- 400 705.

T. 022 6687 3800 F. 022 6687 3889 CIN: L74900MH2008PLC182869 website: [www.1point1.in](http://www.1point1.in)

**Reg. Office:** T-762, 6<sup>th</sup> Floor, Tower-7, International Infotech Park, Above Vashi Railway Station, Vashi, Navi Mumbai, Maharashtra -400 703.  
Mumbai. Gurgaon. Indore. Bangalore

## **ONE POINT ONE SOLUTIONS LIMITED SECURES A NEW CLIENT WIN WITH A LEADING PRIVATE SECTOR BANK:**

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**Mumbai, June 19, 2023:** One Point One Solutions Limited (OPOS), a leading provider of technology-enabled business process management (BPM) services, announced that it has secured a new client win with one of India's leading New Age Private Sector banks offering banking solutions for retail, MSME and corporate clients.

### **Scope of Business:**

Under the terms of the agreement, OPOS will handle the collection portfolio for the Bank's growing Credit card segment and will be catered from OPOS's Chennai & Bengaluru delivery Centers. The partnership between OPOS and the Bank is expected to drive growth and create value for both the companies.

The Bank is amongst India's top Private Sector full service commercial banks; providing complete range of products, services and technology driven digital offerings, catering to Retail, MSME as well as corporate clients. It has over 1150+ branches spread across 300+ districts and caters to over 7.5 million customers. It has total advances of over Rs. 200,000 crore spread across Retail, SME, Medium Enterprises and Corporates. The Bank has a strong credit card customer base of over 1.4 million customers with a book size of over Rs.3500 Crore.

OPOS will leverage its experience and expertise in the collections vertical to add value to the client. The scale of operations also gives OPOS's an opportunity to showcase its capabilities across verticals which can eventually result in increasing the wallet share from the client.

### **Commenting on the contract win, Mr Akshay Chhabra, CMD- OPOS said:**

"Adding this esteemed bank to our portfolio of clients is a matter of great pride for us. I'm confident of our teams' capabilities to not only deliver on the client's requirements but also to offer a range of services which will add a lot of value to both the Bank & us. There is significant room for growth within the collections vertical as well as an opportunity to increase the wallet share from the client by offering services across verticals in the coming future. With this client acquisition, we have further strengthened our base within BFSI vertical. It'll be our constant endeavour to add more such prestigious names to our client list."



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## **ABOUT ONE POINT ONE SOLUTIONS LTD.:**

One Point One Solutions is a leading player in Business Process Management (BPM). The company was incorporated in the year 2006. The company offers technology, accounting, skill-development and analytical solutions that help businesses build better capabilities and enable them to achieve seamless growth. The company serves a broad spectrum of industries like Telecom & Broadcasting, Retail and E-commerce, Consumer Durables & FMCG, Banking and Finance, Travel & Hospitality and Insurance. The company has 5 service centres located across Navi Mumbai, Gurgaon, Chennai, Bangalore and Indore with 5,500+ seats on per shift basis. The company offers services like customer care, lead generation, content management, voice analytics, accounts payable and receivable, SME Management, predictive analytics, Chat bots, IVR, voice analytics and E-mail management. Akshay Chhabra is the founder of OPOSL, he focuses on technology-driven innovation to build efficiencies and surge ahead in the BPM space.

The company got listed in the year 2017. The company boasts of 40 leading clientele spread across sectors. Some of the leading clientele are SBI Cards, Godrej Appliance, Kotak Securities, ICICI Bank, Tata Motors Finance Ltd., Airtel, Adani, Go Air and Mahanagar Gas to name a few. <https://www.1point1.com/>.



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