

To, Date: 13<sup>th</sup> June 2023 The Manager

National Stock Exchange of India Ltd Exchange Plaza, Plot No.C-1, G Block Bandra Kurla Complex, Bandra (East), Mumbai - 400 051

**Security Code: ONEPOINT** 

**Sub:** Business update and bagging of new orders/contract.

**Ref.:** Regulation 30 (Disclosure of event or information) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/Madam,

Pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith business update in respect of bagging of new orders/contract by the Company for your information and records.

Thanking you,
Yours faithfully,
For One Point One Solutions Limited



Pritesh Sonawane Company Secretary & Compliance Officer

Place: Mumbai

Encl.: As above



## ONE POINT ONE SOLUTIONS LIMITED SECURES A NEW CLIENT WIN WITH PRIVATE EQUITY BACKED SLEEP & HOME SOLUTIONS COMPANY:

**Mumbai, June 13, 2023:** One Point One Solutions Limited, a leading provider of technology-enabled business process management (BPM) services, announced that it has secured a new client win with India's leading sleep and home solutions company.

## **Scope of Business:**

Under the terms of the agreement, One Point One Solutions Limited will provide the Company with a range of BPM services, including customer support and order management and will be catered from One Point One's Bengaluru delivery Center. The partnership will enable the Company to streamline its operations and focus on delivering innovative products and services to its customers.

The Company is known for its innovative products such as mattresses, pillows, and bedsheets. It has now expanded into the home solutions space, launching furniture in categories such Sofas, TV Units, Coffee Tables, Bookshelves, Study Tables and much more. It has manufacturing facilities at Bengaluru, Delhi and Jodhpur and has a wide network of warehouses across the country to bolster delivery and experience for customers. The company has been growing rapidly and has received several accolades for its products and services.

Commenting on the contract win, Mr. Akshay Chhabra, CMD - One Point One Solutions Ltd. said:

"It is an absolute honour for us to partner with India's leading Sleep & Home Solutions Company in enhancing their overall customer experience. We aim to provide best in class service to its customers with our niche offerings making the entire experience seamless. This win is in line with Company's vision of adding highly scalable new age companies with strong business models and strong growth prospects. We further aim to strengthen our portfolio of new age companies by adding quality clients enabling a sustained profitable growth for us."

## **About One Point One Solutions Ltd.:**

One Point One Solutions Limited is a leading player in Business Process Management (BPM). The company was incorporated in the year 2006. The company offers technology, accounting, skill-development and analytical solutions that help businesses build better capabilities and enable them to achieve seamless growth. The company serves a broad spectrum of industries like Telecom & Broadcasting, Retail and E-commerce, Consumer Durables & FMCG, Banking and Finance, Travel & Hospitality and Insurance. The company has 5 service centres located across Navi Mumbai, Gurgaon, Chennai, Bangalore and Indore with 5,500+ seats on per shift basis. The company offers services like customer care, lead generation, content management, voice analytics, accounts payable and receivable, SME Management, predictive analytics, Chat bots, IVR, voice analytics and E-mail management. Akshay Chhabra is the founder of One Point One Solutions Ltd., he focuses on technology-driven innovation to build efficiencies and surge ahead in the BPM space. The company got listed in the year 2017. The company boasts of 40 leading clientele spread across sectors. Some of the leading clientele are SBI Cards, Godrej Appliance, Kotak Securities, ICICI Bank, Tata Motors Finance Ltd., Airtel, Adani, Go Air and Mahanagar Gas to name a few. https://www.1point1.com/

