

To,  
The Manager  
Listing Department,  
**National Stock Exchange of India Ltd**  
Exchange Plaza, Bandra Kurla Complex,  
Bandra (East), Mumbai 400 051

Date: 15<sup>th</sup> May 2024

**SECURITY CODE:** ONEPOINT

**Sub:** Press Release on audited financial statements for the quarter and year ended 31<sup>st</sup> March 2024.

**REF:** Regulation 30 (Disclosure of event or information) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith Press Release on audited Financial Statements of the Company for the quarter and years ended 31<sup>st</sup> March 2024.

This is for your information and records.

Thanking you,  
Yours faithfully,  
For One Point one solutions Limited



Pritesh Sonawane  
Company Secretary and Compliance officer  
Encl: As above

**ONE POINT ONE SOLUTIONS LIMITED**

**Corporate Office:** C-42, TTC Industrial Area, MIDC, Village Pawane, Navi Mumbai, Maharashtra- 400 705.

**T.** 022 6687 3800 **F.** 022 6687 3889 **CIN:** L74900MH2008PLC182869 website: [www.1point1.in](http://www.1point1.in)

**Reg. Office:** T-762, 6<sup>th</sup> Floor, Tower-7, International Infotech Park, Above Vashi Railway Station, Vashi, Navi Mumbai, Maharashtra -400 703.

Mumbai. Gurgaon. Indore. Bangalore

NSE: INE840Y01029 | SECTOR: BPO/ITES

ANNUAL EARNINGS RELEASE | Q4FY24

Indian IT major 1Point1 ends FY2023-24 on a high; records 37.62% revenue growth for Q4FY24 and best-ever operational performance and improved profitability

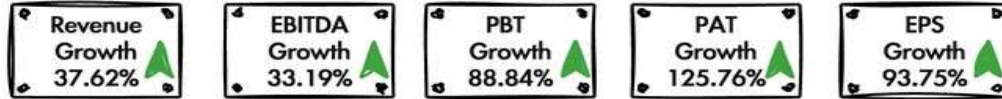
Mumbai, May 15th, 2024: 1Point1, the country's leading Business Process Management Solutions company, Announced Q4 FY24 results today for the period ending March 31st,2024.

## Financial Performance

### Highlights of FY24 v/s FY23



### Highlights of Q4 FY24 v/s Q4 FY23



Performance Indicators	Q4 FY24	Q4 FY23	FY24	FY23
Revenue	53.29 ↑	38.72	175.16 ↑	144.23
EBITDA	15.53 ↑	11.66	56.76 ↑	37.11
Profit Before Tax	8.97 ↑	4.75	30.26 ↑	12.82
Profit After Tax	6.66 ↑	2.95	21.38 ↑	8.78
EPS	0.31 ↑	0.16	1.06 ↑	0.47

All values are in INR cr.

### Key Business Updates

1. IT Cube Pvt. Ltd acquisition on 22nd Feb'24
2. Performance Management driven by Gamification to drive productivity
3. Infusion of GenAI, RPA and Intelligent Automation to enhance operational efficiency and throughput
4. Addition of new accounts with better margin
5. Existing Account mining to broaden service offering

### ONE POINT ONE SOLUTIONS LIMITED

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ANNUAL EARNINGS RELEASE | Q4FY24

Audited results for the quarter and twelve months ended March 31, 2024, are available in the Investor Relations section of our website <https://www.1point1.com/investor-information/>

**Quote from Management**

Commenting on the Results, Mr. Akshay Chhabra, Managing Director said, “We are delighted to declare one of the best years in terms of numbers. Our efforts in doing business transformation using Gen Ai and RPA is finally paying off. We have done our first acquisition this year to strengthen our base in the North America market. This will help us expand our American business at a better pace. ITCube also adds to our verticals in healthcare, F&A and IT software development thus making us a full stack player.

**About One Point One Solutions**

One Point One Solutions is a full-stack player in BPO, KPO, IT Services, Technology & Transformation and Analytics. The company was incorporated in the year 2006 and offers comprehensive solutions in technology, accounting, skill development and analysis. In 2024, the company acquired a major stake in ITCube Solutions Pvt Ltd., which is an IT + BPM/KPO services company; headquartered in Pune and Cincinnati, Ohio. ITCube is a leading provider of technology solutions specializing in intellectual property protection, AI-driven automation, and business process optimization. With over two decades of experience, ITCube has a robust presence in the USA, England, Netherlands, Germany, Kuwait, Oman, UAE, Qatar, India, Singapore & Australia serving clients across sectors

**Contact Details**

One Point One Solutions	Investor & Media	
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